

Asset-Stripping Exercise

- The most important asset of a grant-writer is the research project.
- The raw material from which the research project is assembled is the sub-projects.
 - Ideally a 3-year project grant will consist of about four sub-projects,
 - * each taking 6–8 months to complete a defined set of research activities
 - * each producing defined outputs
 - * each requiring a defined set of grant-funded resources
 - * each requiring a defined set of institutional resources
 - * each requiring a defined set of research skills
 - The rest of the grant application simply makes the case
 - * that the defined outputs are worth the investment
 - * that they will be produced
 - * and that appropriate benefit will be derived from them.
- The aim of the asset-stripping exercise is to review the rejected case for support in order to extract valuable raw material.
- It is probably best to work in pairs, so that you assess the assets in a colleague's grant while they assess the assets in yours.
- Take the part of the case for support that describes the research methods and activities and try to divide it into the following sections:-
 - General methods and introduction
 - Sub-projects
 - Statements about what will be done with the research outputs.
- Bear in mind that it may be necessary to link together non-contiguous parts of the text to identify whole sub-projects.
- Apply the sub-project checklist to each sub-project in turn, compiling the following lists
 - Grant-funded assets
 - Institutional Assets
 - Outputs
 - Skills